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### PERSOL**KELLY**

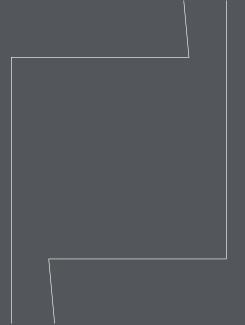
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Our reach, scope, and scale of operations have set the industry standard for cross-border recruitment and holistic workforce solutions. Since inception, PERSOLKELLY has placed over 59,000 positions across the region and works together with 98% of Fortune 100<sup>™</sup> companies for their workforce solution needs.

In Australia and New Zealand, the PERSOLKELLY brand is owned and operated by Programmed after they acquired Kelly Services in April 2020.

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#### SALARIES

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#### Executive Overview



# The Indonesian economic outlook in 2022 projects a positive expectation

Indonesia's GDP grew despite experiencing the threat of new Covid-19 variant<sup>1</sup>. As reported in December 2021, the Indonesian Government announced that Omicron variant cases had emerged in Indonesia, which led to the announcement by the President of Indonesia on the strict health protocols. He also encouraged Indonesians not to panic, to get vaccinated immediately, and to stay vigilant by following the instructions stated in the health protocols.

According to the business practitioners, the economic environment was under control despite experiencing an impact from the emergence of Omicron because they calmly managed the risk. Based on the data from the Central Statistics Agency (BPS), the Indonesian economy continued to grow positively in the third quarter of 2021, but it was lower than previous quarter's achievements due to the spread of the Delta variant of Covid-19. The third quarter of 2021 saw a growth of 3.51% (y-o-y), which was lower than the previous quarter's achievement of 7.07% (y-o-y)<sup>2.3</sup>.

#### Executive Overview

Based on consumers' mobility since early Q4 2021 - which is supported by improving export performance, increasing government fiscal spending, as well as increasing consumption and investment – the Indonesian economic outlook in 2022 projects a positive expectation<sup>4</sup>. Strong revenue growth from taxes and commodities helps in narrowing the fiscal deficit. This should reduce the financing gap for government bonds amid potentially weaker appetite from banks and foreign investors.

The National Economic Recovery programme will continue into 2022 with an increased budget ceiling of IDR. 414 trillion, which provides optimism for economic recovery from the impact of the pandemic<sup>5</sup>. This programme is expected to be one of the main reasons for Indonesia's economic recovery, with a focus on health and social protection, priority programme, supports for Micro, Small and Medium Enterprises (MSME), and corporate financing<sup>5</sup>.

Furthermore, the number of Covid-19's cases, hospitalisations, and deaths were decreasing in Indonesia as of December 2021 due to a massive improvement in the vaccination rate despite the rise of the Omicron variant. This further boosted the confidence in recovering from the pandemic.

We need to acknowledge that Indonesians have benefited from digitalisation since the



pandemic. Companies are forced to be more agile in adopting digital tools and work-life balance will be the new standard of practice moving forward. From this day forward, digital savviness is becoming a priority for both government institutions and private businesses.

Apart from the business practices, there's also a significant change in certain aspects of the employer-employee relationship. Employers became more understanding of their employees by recognising employees' mental health and general well-being during the pandemic. They introduced flexible working hours and a hybrid work style. When the physical welfare and the mental state of the employees were being cared for during the pandemic, the productivity was enhanced significantly.

The new normal and the change in the employer-employee relationship have revolutionised the fundamental of business operations. As the economic situation is ever-changing and progression cannot be compromised, we can partner with you in your mission to restore the Indonesian economic movements as we anticipate the economic bloom across all industries.



Sonny Subhan Director, PERSOLKELLY Indonesia

### Life Science

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Salary	Range	(per	month)
		1	Jnit: IDR

JOB TITLES	QUALIFICATION	EXPERIENCES (YEARS)	MIN	MAX
Pharmaceutical				
Admin IT	S1	2+	4,500,000	5,500,000
Admin Supply Chain	S1	3	7,200,000	8,200,000
AH Regulatory Staff	D3	2	4,000,000	4,500,000
Animal Health - Technical Staff	S1	2	5,000,000	5,500,000
Associate Clinical Manager	S1	5	46,000,000	56,000,000
Consumer Care	S1	3	4,500,000	5,000,000
DCC Admin	D3	1	4,500,000	5,000,000
Field Service Engineer	S1	3-5	9,000,000	12,000,000
Finance Analyst	S1	5	10,000,000	14,000,000
GM Finance	S1	20	65,000,000	75,000,000
Health Consultant	S1	2	5,000,000	6,000,000
HR - PM Admin	D3	1	4,500,000	5,000,000
HR Admin & Service Admin	S1	3+	10,000,000	15,000,000
HR Staff	S1	5+	10,000,000	12,000,000
IM Administrator	S1	3	6,100,000	8,100,000
Finance Admin	D3	3	6,000,000	7,000,000
Learning & Development Manager	S1	15+	45,000,000	60,000,000
Logistic Staff	S1	5	20,000,000	28,000,000
Staff of Business Process Management	S1	3	8,810,000	10,810,000
Market Access Scientific Support	S1	2	6,000,000	6,500,000

				Unit: IDR
JOB TITLES	QUALIFICATION	EXPERIENCES (YEARS)	MIN	MAX
Pharmaceutical				
Marketing Admin	S1	3	7,200,000	9,200,000
Marketing Coordinator	S1	2	5,000,000	6,000,000
Medical Admin	S1	1	4,500,000	5,000,000
Medical Associate	S1	3	7,010,000	9,010,000
Metabolic Admin Assistant	S1	2	7,000,000	7,500,000
Staff of Oncology Business Unit	S1	1	4,500,000	5,000,000
Packaging Operator	D3	1	4,500,000	5,000,000
Patient Access Executive	S1	1	4,750,000	5,250,000
Patient Safety Analyst	S1	2	5,500,000	6,000,000
Patient Safety and Medical Officer	S1	1	5,500,000	6,000,000
PMO Project Officer	S1	3	6,000,000	7,150,000
Practice Development Manager	S2	5	68,000,000	78,000,000
Primary Liquid Operator	D3	1	4,500,000	5,000,000
Private Health Insurance Project Officer	S1	3	8,000,000	10,000,000
Product Development & Formulation Assistant Manager	S1	8-10	18,000,000	25,000,000
Project Manager	S1	5	69,000,000	89,000,000
QA Officer	S1	1	5,000,000	5,500,000
Regulatory Staff	S1	2	5,500,000	6,000,000
Respiratory Admin Assistant	S1	3	7,500,000	8,000,000

Salary Range (per month)

			5	Salary Range (per month) Unit: IDR
JOB TITLES	QUALIFICATION	EXPERIENCES (YEARS)	MIN	MAX
Pharmaceutical				
Sales - Solution & Capabilities	S1	3	7,300,000	8,300,000
Senior Field Service Engineer	S1	7-10	17,000,000	20,000,000
Stability Coordinator	S1	2	5,500,000	6,655,000
Supplier Quality Staff	S1	3	9,000,000	11,000,000
Talent Acquisition Officer	S1	3	6,000,000	7,000,000
Technical Sales	S1	5+	15,000,000	20,000,000
Wash-bay Operator	D3	1	4,500,000	5,000,000
WWTP Operator	S1	2	5,500,000	6,300,000
Medical Devices				
Accounting Supervisor	S1	3-5	9,000,000	11,000,000
Architect	S1	3	15,000,000	25,000,000
Area Manager	D3	5	15,000,000	25,000,000
Assistant HR Manager	S1	3	6,000,000	10,000,000
Business Development Manager	S1	5-7	15,000,000	25,000,000
Commercial Manager	S1	10+	40,000,000	50,000,000
Executive Secretary	D3	1	7,000,000	10,000,000
Finance & Administration Manager	S1	10	30,000,000	50,000,000
HR General Manager	S1	10+	30,000,000	33,000,000
IT Application Manager	S1	8-10	15,000,000	22,000,000

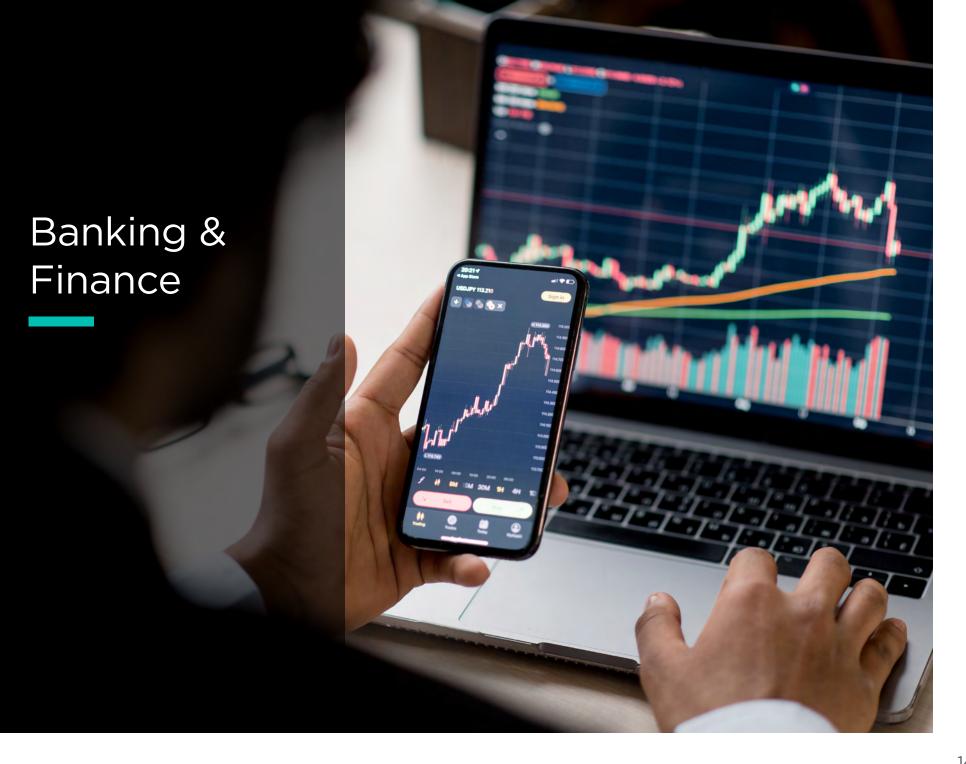
			:	Salary Range (per month) Unit: IDR
JOB TITLES	QUALIFICATION	EXPERIENCES (YEARS)	MIN	MAX
Medical Devices				
Marketing Communication Officer	D3-S1	1-3	5,000,000	7,000,000
National Sales Manager	S1	10-15	25,000,000	40,000,000
Operation Manager	S1	8-10	15,000,000	25,000,000
Sales & Marketing Admin	D3	1-3	5,000,000	7,000,000
Sales Admin Supervisor	S1	3-5	6,000,000	10,000,000
Sales Executive	S1	3-5	5,000,000	8,000,000
Sales Manager	S1	5+	12,000,000	15,000,000
Hospital & Healthcare				
Business Development Manager	S1	15+	50,000,000	65,000,000
Nursing Manager	S1	7-10	15,000,000	20,000,000
Oncology Manager	S1	10+	25,000,000	35,000,000
Safety Operations Specialist	S1	3	5,000,000	7,000,000
Senior Legal Officer	S1	5	10,000,000	12,000,000

### Engineering

			:	Salary Range (per month) Unit: IDR
JOB TITLES	QUALIFICATION	EXPERIENCES (YEARS)	MIN	MAX
Building, Construction & EPC				
Assistant Manager of Business Development	S1	5-7	7,500,000	8,500,000
Business Development Director	S2	10+	70,000,000	100,000,000
Chief Finance Officer	S2	10+	100,000,000	110,000,000
Chief Operating Officer	S2	10+	100,000,000	110,000,000
Country Manager	S1-S2	10+	90,000,000	100,000,000
Finance Officer	S1	5	7,500,000	8,500,000
Head of Legal	S1	5-7	8,000,000	10,000,000
Project General Manager	S1	10	30,000,000	60,000,000
Site Inspector	S1	5	6,000,000	7,000,000
Social Safeguard	S1	10-17	35,000,000	45,000,000
Surveyor	D3	5	5,500,000	6,000,000
Team Leader / Specialist - Project Management	S1	5-10	20,000,000	25,000,000
Petrochemical				
Assistant Manager of Supply Chain	S1	3+	15,000,000	20,000,000
Oil & Gas				
Purchasing Manager	S1	5+	15,000,000	20,000,000
Supply Chain Manager	S1	5	20,000,000	30,000,000
Tender Executive	S1	3+	7,000,000	9,000,000

Salary	Range	(per month)	
		Unit: IDR	

JOB TITLES	QUALIFICATION	EXPERIENCES (YEARS)	MIN	MAX
Power Plant				
Assistant Head of Business Development	S1	8	30,000,000	80,000,000
Head of Financial Compliance	S1	10+	40,000,000	100,000,000
HR General Manager	S1	10+	45,000,000	65,000,000
Senior Business Analyst	S1	6	25,000,000	60,000,000
Mining				
Contract Manager	S1	10-12	37,000,000	58,000,000
Control Manager	S1	18	35,000,000	40,000,000
Construction Manager	S1	20	20,000,000	25,000,000
Country Tax Manager	S1	10-12	45,000,000	55,000,000
Engineering Manager	S1	10-17	22,000,000	40,000,000
General Manager - Mining	S1	10	40,000,000	50,000,000
Head of Internal Audit	S1	10-15	56,000,000	60,000,000
Head of Maintenance	S1	10	35,000,000	40,000,000
Head of Plant	S1	10	35,000,000	40,000,000
Maintenance Supervisor	S1	5-7	10,000,000	15,000,000
Tax Accountant	S1	5	8,000,000	10,000,000



				Salary Range (per month) Unit: IDR
JOB TITLES	QUALIFICATION	EXPERIENCES (YEARS)	MIN	MAX
Retail & Corporate Banking				
Lending				
Account Manager	S1	3	7,000,000	15,000,000
Branch Manager	S1	5	15,000,000	30,000,000
Chief Credit Officer	S1-S2	10	200,000,000	300,000,000
Corporate Credit Modelling Section Head	S1-S2	7	35,000,000	45,000,000
Model Validation Manager	S1	5	20,000,000	24,000,000
Model Validation Section Head	S1-S2	7	35,000,000	45,000,000
Personal Banker	S1	3	8,000,000	12,000,000
Relationship Manager	S1	3	8,000,000	20,000,000
Risk Modelling Manager	S1	5	20,000,000	24,000,000
Risk Modelling Section Head	S1-S2	7	35,000,000	45,000,000
Senior Advisor	S2-S3	15	150,000,000	180,000,000
Accounting Finance				
Finance and Accounting Manager	S1	5	20,000,000	45,000,000
Finance and Accounting (Mandarin Speaker)	S1	5+	25,000,000	35,000,000
IT				
Backend Developer	S1	3	10,000,000	20,000,000
Chief Technology Officer	S1-S2	10	80,000,000	150,000,000
Finance Manager	S1	3-7	20,000,000	30,000,000
Frontend Developer	S1	3	10,000,000	20,000,000
Head of IT	S1-S2	10	40,000,000	60,000,000
Product Manager (UX)	S1	3+	18,000,000	25,000,000
Sales Manager	S1	3+	20,000,000	30,000,000
UI / UX Developer	S1	4	8,000,000	15,000,000

				Salary Range (per month) Unit: IDR
JOB TITLES	QUALIFICATION	EXPERIENCES (YEARS)	MIN	МАХ
etail & Corporate Banking				
ntech				
Android Developer	S1	5	8,000,000	20,000,000
CEO Office	S1	3	20,000,000	25,000,000
Chief Risk Officer	S1-S2	10	50,000,000	70,000,000
Chief Technoloy Officer	S1-S2	10	60,000,000	120,000,000
General Counsel	S1	3+	60,000,000	80,000,000
General Manager - Sales	S1-S2	7	20,000,000	35,000,000
Head of Engineering	S1	7	25,000,000	35,000,000
Head of Legal & Compliance	S1	8+	25,000,000	35,000,000
Head of Product Management	S1	7	25,000,000	35,000,000
Insurance Agency Manager - General Insurance	S1	3	12,000,000	20,000,000
IOS Developer	S1	5	10,000,000	25,000,000
Java Developer	S1	3	8,000,000	20,000,000
Oodoo Developer	S1	3	7,000,000	10,000,000
Product Designer	S1	5	15,000,000	25,000,000
Product Owner	S1	5	25,000,000	35,000,000
Senior Back-End Engineer	S1	2+	11,000,000	15,000,000
Senior Business Development Manager	S1	5	25,000,000	35,000,000
Senior Front-End Engineer	S1	2+	11,000,000	15,000,000
Senior Marketing Manager	S1	5	30,000,000	35,000,000
Senior Software Quality Assurance	S1	3	13,000,000	15,000,000
Software Engineer - Automation Testing	S1	3+	20,000,000	23,000,000
Technical Writer	S1	3	7,000,000	10,000,000
UI / UX Developer	S1	7	12,000,000	25,000,000
UI / UX Designer	S1	3	13,000,000	18,000,000

				Salary Range (per month) Unit: IDR
JOB TITLES	QUALIFICATION	EXPERIENCES (YEARS)	MIN	MAX
Retail & Corporate Banking				
nvestment Banking				
Chief Risk Officer	S1-S2	20	100,000,000	120,000,000
Corporate Planning	S1	5	20,000,000	30,000,000
Digital Sales Manager	S1	5	7,000,000	10,000,000
General Manager - Sales	S1	7	35,000,000	50,000,000
Head of Risk	S1-S2	10	50,000,000	70,000,000
Internal Audit	S1	7	50,000,000	65,000,000
Investment Manager	S1	7	50,000,000	65,000,00
Market Analyst	S1	4	15,000,000	20,000,00
nsurance				5 5 0 0 0 0
Agency PIA Support	S1	2	4,500,000	5,500,00
Agency PIA Support Agency Recruitment Admin Staff	S1	2	5,000,000	5,500,00
Agency PIA Support Agency Recruitment Admin Staff Bancassurance Consultant	S1 S1	2	5,000,000 7,500,000	5,500,00
Agency PIA Support Agency Recruitment Admin Staff Bancassurance Consultant Bancassurance Sales Executive	S1 S1 D3	2 7 5	5,000,000 7,500,000 4,500,000	5,500,00 9,000,00 5,500,00
Agency PIA Support Agency Recruitment Admin Staff Bancassurance Consultant Bancassurance Sales Executive Business Development Manager	S1 S1 D3 S1	2 7 5 5	5,000,000 7,500,000 4,500,000 12,000,000	5,500,00 9,000,00 5,500,00 15,000,00
Agency PIA Support Agency Recruitment Admin Staff Bancassurance Consultant Bancassurance Sales Executive Business Development Manager Chief Compliance Officer	S1 S1 D3 S1 S1-S2	2 7 5 5 10	5,000,000 7,500,000 4,500,000 12,000,000 130,000,000	5,500,00 9,000,00 5,500,00 15,000,00
Agency PIA Support Agency Recruitment Admin Staff Bancassurance Consultant Bancassurance Sales Executive Business Development Manager Chief Compliance Officer Chief Operations Officer	S1 S1 D3 S1 S1 S1-S2 S1-S3	2 7 5 5 10 10	5,000,000 7,500,000 4,500,000 12,000,000 130,000,000 80,000,000	5,500,00 9,000,00 5,500,00 15,000,00 150,000,00
Agency PIA Support Agency Recruitment Admin Staff Bancassurance Consultant Bancassurance Sales Executive Business Development Manager Chief Compliance Officer Chief Operations Officer Claim Staff	S1 S1 D3 S1 S1 S1-S2 S1-S3 S1 S1	2 7 5 5 10 10 1-2	5,000,000 7,500,000 4,500,000 12,000,000 130,000,000 80,000,000 4,500,000	5,500,00 9,000,00 5,500,00 15,000,00 150,000,00 100,000,00
Agency PIA Support Agency Recruitment Admin Staff Bancassurance Consultant Bancassurance Sales Executive Business Development Manager Chief Compliance Officer Chief Operations Officer Claim Staff Distribution Support Officer	S1 S1 D3 S1 S1 S1 S2 S1-S3 S1 S1 S1	2 7 5 5 10 10 1-2 2+	5,000,000 7,500,000 4,500,000 12,000,000 130,000,000 80,000,000 4,500,000 6,000,000	5,500,00 9,000,00 5,500,00 15,000,00 150,000,00 100,000,00 5,000,00
Agency PIA Support Agency Recruitment Admin Staff Bancassurance Consultant Bancassurance Sales Executive Business Development Manager Chief Compliance Officer Chief Operations Officer Claim Staff Distribution Support Officer Head of HR	S1 S1 D3 S1-S2 S1-S3 S1-S3 S1 S1 S1 S1 S1	2 7 5 5 10 10 1-2 2+ 10+	5,000,000 7,500,000 4,500,000 12,000,000 130,000,000 80,000,000 4,500,000 6,000,000	5,500,00 9,000,00 5,500,00 15,000,00 150,000,00 100,000,00
Agency PIA Support Agency Recruitment Admin Staff Bancassurance Consultant Bancassurance Sales Executive Business Development Manager Chief Compliance Officer Chief Operations Officer Claim Staff Distribution Support Officer	S1 S1 D3 S1 S1 S1 S1 S2 S1-S3 S1 S1 S1 S1 S1 S1	2 7 5 5 10 10 1-2 2+ 10+ 10	5,000,000 7,500,000 4,500,000 12,000,000 130,000,000 80,000,000 4,500,000 60,000,000 25,000,000	5,500,000 9,000,000 5,500,000 15,000,000 150,000,000 100,000,000 5,000,000 7,000,000 80,000,000
Agency PIA Support Agency Recruitment Admin Staff Bancassurance Consultant Bancassurance Sales Executive Business Development Manager Chief Compliance Officer Chief Operations Officer Claim Staff Distribution Support Officer Head of HR	S1 S1 D3 S1-S2 S1-S3 S1-S3 S1 S1 S1 S1 S1	2 7 5 5 10 10 1-2 2+ 10+	5,000,000 7,500,000 4,500,000 12,000,000 130,000,000 80,000,000 4,500,000 6,000,000	5,500,00 9,000,00 5,500,00 15,000,00 150,000,00 100,000,00 5,000,00 7,000,00

				Salary Range (per month) Unit: IDR
JOB TITLES	QUALIFICATION	EXPERIENCES (YEARS)	MIN	MAX
Insurance				
Insurance Advisor	S1	9	6,000,000	7,000,000
Insurance Specialist Manager	S1	4	7,000,000	8,000,000
IT Application Support Staff	S1	2+	6,600,000	7,500,000
IT Governance & Security Staff	S1	0-1	4,600,000	5,000,000
IT Services Help Desk Support	S1	2+	4,500,000	4,700,000
IT Technical Support	S1	1-2	5,200,000	5,500,000
Pension Loan Officer	S1	6	5,500,000	6,000,000
Printing & Delivery Staff	S1	O-1	4,500,000	5,000,000
Provider Relations Manager	S1	5	15,000,000	30,000,000
Quality Assurance	D3-S1	1-2	4,500,000	5,000,000
Quality Monitoring	D3-S1	1-2	4,500,000	4,900,000
Quality Stategic Development	D3-S1	1-2	4,500,000	5,000,000
Reconfirmation Staff	D3-S1	1-2	4,000,000	4,500,000
Relationship Manager	S1	2	5,000,000	6,000,000
Technical Admin EB Staff	S1	3+	4,000,000	4,500,000
Underwriting staff	S1	O-1	4,000,000	4,500,000
VIP Membership - Relation Officer	S1	3+	6,000,000	6,500,000

Consumer Goods & Services

				Salary Range (per month) Unit: IDR
JOB TITLES	QUALIFICATION	EXPERIENCES (YEARS)	MIN	MAX
Engineering & Technical (Manufacturing)				
Account Payable Officer	S1	5+	10,000,000	11,000,000
Admin Sales Support	S1	7+	20,000,000	22,000,000
Business Development Supervisor	S1	5	10,000,000	20,000,000
Business Development - Engineering	S1	20	20,000,000	22,000,000
Commercial General Manager Director	S2	25	80,000,000	100,000,000
Costing Supervisor	S1	5	15,000,000	25,000,000
Custom Manager	S1	10+	25,000,000	35,000,000
Finance Accounting & Tax Asst. Manager	S1	15	13,500,000	20,000,000
Finance Manager	S1	8	20,000,000	40,000,000
Financial Report Manager	S1	7+	28,000,000	29,000,000
Health and Safety Officer	S1	3	8,000,000	15,000,000
HR Development Manager	S1	5	20,000,000	30,000,000
HR Planning Manager	S1	10+	25,000,000	35,000,000
HRGA Senior Manager	S1	8	30,000,000	45,000,000
International Business Representative	S1	20	20,000,000	30,000,000
Legal Manager	S1	10+	25,000,000	35,000,000
Maintenance Manager	S1	2+	5,000,000	6,000,000
Marketing Manager	S1	5	20,000,000	30,000,000
Operational Excellence Senior Manager	S1	8	30,000,000	45,000,000
Operational Manager	S1	15	20,000,000	25,000,000
Permitting Manager	S1	10+	40,000,000	50,000,000
PPIC Consultant	S1	6	10,000,000	12,500,000

				Salary Range (per month) Unit: IDR
JOB TITLES	QUALIFICATION	EXPERIENCES (YEARS)	MIN	MAX
Engineering & Technical (Manufacturing)				
PPIC Manager	S1	8	20,000,000	35,000,000
Product Engineering Manager	S1	20	25,000,000	30,000,000
Production Engineering Manager	S1	8	20,000,000	35,000,000
Project Sales Executive - Electrical Product	S1	7	15,000,000	20,000,000
Project Sales Manager	S1	5	20,000,000	30,000,000
Purchasing Manager	S1	8	20,000,000	35,000,000
Quality Control Staff	D3-S1	3+	4,500,000	5,000,000
Raw Material Manager	S1	8	10,000,000	15,000,000
Recruitment Manager	S1	10+	25,000,000	35,000,000
Regional Sales Manager	S1	5	20,000,000	30,000,000
Safety Operation Specialist	S1	5	7,000,000	10,000,000
Sales Engineer	S1	5	6,500,000	7,000,000
Sales Manager	S1	5	15,000,000	30,000,000
Sales Support Manager	S1	5	20,000,000	30,000,000
Sandcasting Engineer	S1	3	6,500,000	7,000,000
Sourcing Executive	S1	3	8,000,000	15,000,000
Sourcing Manager	S1	5	15,000,000	30,000,000
Supply Chain Analyst	S1	5	10,000,000	15,000,000
Supply Chain Manager	S1	5	20,000,000	30,000,000
Tax Specialist Manager	S1	10	17,500,000	20,000,000
Tender Support Engineer	S1	5	8,500,000	9,000,000

				Salary Range (per month) Unit: IDR
JOB TITLES	QUALIFICATION	EXPERIENCES (YEARS)	MIN	MAX
Trading				
Country Business Development Manager	S1	10+	70,000,000	100,000,000
Finance Manager	S2	20	45,000,000	50,000,000
General Manager - Merchandise	S1	5-7	60,000,000	75,000,000
Head of Business Development	S1	10+	50,000,000	70,000,000
Marketing Executive	S1	7	8,500,000	10,000,000
National Sales Manager	S1	10+	35,000,000	40,000,000
Regional Manager	S1	10+	40,000,000	50,000,000
Regulatory, Import & Operation Coordinator	S1	3-5	10,000,000	11,000,000
Safety Operation Specialist	S1	3-5	13,000,000	13,500,000
Sales Engineer	S1	2+	6,000,000	7,500,000
Senior Production Engineer	S1	5+	30,000,000	45,000,000
Tech & Product Manager	S1	7+	30,000,000	40,000,000
Territory Sales Manager	S1	5-7	30,000,000	40,000,000
Logistic and Warehouse				
Executive Sales Head	S1	10+	40,000,000	42,000,000
Export & Import Administrator	D3	3	6,500,000	7,000,000
Export & Import Junior Manager	S1	8	8,500,000	10,000,000
Operations Head	S1	10+	30,000,000	40,000,000
Operations Manager	S1	10+	40,000,000	50,000,000
Operations Supervisor	S1	5+	15,000,000	20,000,000
Pool Manager	S1	5-7	10,000,000	12,000,000
Sales Executive	D3-S1	2-3	4,500,000	5,500,000

			:	Salary Range (per month) Unit: IDR
JOB TITLES	QUALIFICATION	EXPERIENCES (YEARS)	MIN	MAX
	QUALITICATION		MIN	
E-commerce				
Data Manager	S1	5	20,000,000	30,000,000
General Manager HR	S1	15-20	33,000,000	40,000,000
Head of Growth and Marketing	S1	10+	40,000,000	55,000,000
Head of Performance Marketing	S1	8+	40,000,000	55,000,000
Head of Product	S1	8+	40,000,000	55,000,000
IT Operation Head	S1	7-10	30,000,000	32,000,000
KOL Management Manager	S1	10+	14,000,000	19,000,000
Personal Assistant to Commercial Director (Korean Speaker)	S1	5+	20,000,000	30,000,000
Sales Manager	S1	5-10	32,000,000	38,000,000
Sales Manager Corporate	S1	5+	16,000,000	16,500,000
VP Finance	S2	10+	70,000,000	80,000,000
Retail				
Account Executive	S1	3+	15,000,000	17,000,000
Accounting Manager	S1	7	23,000,000	25,000,000
Accounting Staff	D3-S1	3-5	5,000,000	6,000,000
Brand Manager	S1	7-10	30,000,000	32,000,000
Broadcasting Staff	S1	3-5	7,000,000	8,000,000
Chief Marketing Officer	S1	10+	60,000,000	70,000,000
Hatchery Account Manager	S1	6+	28,000,000	29,000,000
Head of Merchandise	S1	5+	15,000,000	18,000,000
IO Business Development Manager	S1	7+	15,000,000	17,000,000

				Salary Range (per month) Unit: IDR
JOB TITLES	QUALIFICATION	EXPERIENCES (YEARS)	MIN	
Retail				
Legal Senior Officer	S1	5	7,000,000	10,000,000
Logistic Supervisor	S1	3+	8,000,000	12,000,000
Marketing Manager	S1	7+	25,000,000	26,000,000
Marketing Manager - Dealership	S1	5-7	40,000,000	42,000,000
Packaging Supply Specialist Supervisor	S1	7	15,000,000	18,000,000
PR & Communication Manager	S1	5+	25,000,000	35,000,000
Product Manager	S1	7+	30,000,000	35,000,000
Regulatory Administration Assistant	S1	5	15,000,000	17,000,000
Safety Operation Specialist	S1	5+	13,000,000	15,000,000
Sales Executive	S1	2+	4,500,000	5,000,000
Senior Merchandiser	S1	5+	23,000,000	25,000,000
Showroom Designer	S1	5	8,000,000	15,000,000
Showroom Supervisor	S1	5	10,000,000	20,000,000
Senior Marketing Manager	S1	7-10	45,000,000	50,000,000
Trade Marketing / Promotion Manager	S1	7+	18,000,000	20,000,000
VP Sales	S1	10+	30,000,000	40,000,000
Fast Moving Consumer Goods				
Account Payable Officer - R2P System	D3	7	4,500,000	5,000,000
Accounting & Finance - Assistant Manager	S1	5	10,000,000	15,000,000
Accounting Controller	S1	10+	30,000,000	32,000,000
Admin	High School	1-2	4,500,000	5,000,000
Admin / HR Staff (Mandarin Speaker)	S1	1-3	15,000,000	17,000,000

				Salary Range (per month) Unit: IDR
JOB TITLES	QUALIFICATION	EXPERIENCES (YEARS)	MIN	MAX
Fast Moving Consumer Goods				
Area Sales Manager	S1	10	10,000,000	20,000,000
Area Sales Manager - Poultry	S1	5-7	15,000,000	20,000,000
Brand Manager	S1	5-7	30,000,000	32,000,000
Channel & Capability Analyst	D3	8	8,000,000	9,000,000
Channel Admin	S1	3	5,000,000	6,000,000
Checker	High School	1-2	4,000,000	5,000,000
Chief Marketing Officer	S1	15-20	70,000,000	80,000,000
Cleaner & Gardener	High School	1-2	4,500,000	5,000,000
Compliance Analyst	S1	2	8,000,000	11,000,000
Continous Improvement Associate	S1	1-2	5,000,000	6,000,000
Corporate Planning Assistant Manager	S1	3+	10,000,000	17,000,000
Country Manager	S1	20	20,000,000	30,000,000
Credit Control Manager	S1/S2	5+	25,000,000	33,000,000
Customer Demand & Service Manager	S1	7+	17,000,000	20,000,000
Driver	High School	1-2	4,500,000	5,000,000
Executive Secretary	S1	5	8,000,000	10,000,000
Factory Manager	S1	15	15,000,000	25,000,000
Field Sales Engineer	S1	3-5	15,000,000	20,000,000
Field Service Engineer	S1	3-5	15,000,000	20,000,000
Finance & Accounting Manager	S1	5+	15,000,000	20,000,000
Finance & Admin	S1	3-5	13,000,000	14,000,000

				Salary Range (per month) Unit: IDR
JOB TITLES	QUALIFICATION	EXPERIENCES (YEARS)	MIN	MAX
Fast Moving Consumer Goods				
Finance Accounting Executive	S1	5-10	8,000,000	12,000,000
Finance Analyst	D3	1	5,500,000	8,000,000
Finance Controller	S1	5-7	30,000,000	32,000,000
Finance Controller Manager	S1	10+	40,000,000	50,000,000
Financial Analyst	S1	5+	24,000,000	30,000,000
Forklift Operator	High School	1-2	4,000,000	5,000,000
General Manager	S1	7-10	100,000,000	120,000,000
General Manager - Seasoning	S1	10+	50,000,000	70,000,000
Head of Packaging Development	S1	10+	50,000,000	52,000,000
Head of R&D	S1	10+	50,000,000	70,000,000
HR Manager	S1	10+	25,000,000	30,000,000
HRBP	S1	7-10	40,000,000	45,000,000
HRGA Manager	S1	7-15	10,000,000	30,000,000
Import Staff	S1	3	5,000,000	7,000,000
In House Designer & POSM Technical Advisor	S1	2	15,000,000	19,000,000
In-house Medic	S1	1-5	8,500,000	10,000,000
In-store & Category Manager	S1	7-10	30,000,000	32,000,000
Mailing Room Officer	S1	7	4,500,000	5,000,000
Maintenance Reliability Manager	S1	10	30,000,000	40,000,000
Marketing Admin	S1	14	6,500,000	9,000,000
Marketing Manager	S1	7-10	30,000,000	35,000,000

				Salary Range (per month) Unit: IDR
JOB TITLES	QUALIFICATION	EXPERIENCES (YEARS)	MIN	MAX
Fast Moving Consumer Goods				
Medical Channel Activation Support	S1	7	8,000,000	11,000,000
Merchandiser	S1	5	5,000,000	8,000,000
MT Channel Analyst	D3	8	10,000,000	15,000,000
National Key Account Manager - Sales Project	S1	7+	40,000,000	42,000,000
National Key Account, Admin & Analyst	S1	15	8,000,000	9,000,000
National Sales Manager	S1	7-10	30,000,000	35,000,000
Nurse	S1	1-2	5,000,000	7,000,000
Nutriopt Technical Specialist	S1	3-5	15,000,000	20,000,000
Plant Manager	S1	10-20	15,000,000	25,000,000
PPIC Manager	S1	10-15	25,000,000	30,000,000
Product Packaging Officer	High School	1-2	5,000,000	5,500,000
Production Development Executive	S1	5	8,000,000	12,000,000
Purchasing Specialist	S1	5-10	8,000,000	14,000,000
Quality Assurance Assistant Manager	S1	6-12	10,000,000	15,000,000
Quality Assurance Manager	S1	8-15	25,000,000	35,000,000
Quality Specialist	S1	7	7,000,000	12,000,000
Regional Manager	S1	5-10	30,000,000	40,000,000
Sales Admin	S1	11	7,000,000	9,000,000
Sales Data Analyst / Dashboard Specialist	S1	3	8,000,000	11,000,000
Sales Data Processing Officer	S1	7	7,000,000	9,000,000
Sales Engineer	S1	3+	5,000,000	18,000,000

				Salary Range (per month) Unit: IDR
JOB TITLES	QUALIFICATION	EXPERIENCES (YEARS)	MIN	MAX
Fast Moving Consumer Goods				
Sales Manager	S1	7+	40,000,000	53,000,000
Secretary & PA	S1	15	15,000,000	23,000,000
Senior Admin Assistant	S1	8	20,000,000	28,000,000
Senior Brand Manager	S1	7-10	40,000,000	45,000,000
SFE and Capability Staff	S1	5	6,000,000	7,000,000
Site Manager	S1	10+	35,000,000	37,000,000
Senior Electronic Technician	D3/S1	5+	10,000,000	17,000,000
Senior Finance & Accounting Manager	S1	10+	40,000,000	42,000,000
Supplier Quality Specialist	S1	3	9,000,000	13,000,000
Supply Chain Supervisor	S1	5-7	14,000,000	15,000,000
Tax Manager	S1	7-10	30,000,000	32,000,000
Technical & Engineering General Manager	S1	10+	55,000,000	65,000,000
Technical Sales - Raw Feed	S1	3-5	10,000,000	15,000,000
Technical Support Manager	S1	3-5	7,000,000	8,000,000
Warehouse SAP Admin	S1	3-5	5,000,000	5,500,000



Salary Range (per month) Unit: IDR

JOB TITLES	QUALIFICATION	EXPERIENCES (YEARS)	MIN	MAX
Information Technology				
3D Artist	S1	3	8,000,000	15,000,000
Account Director	S1	5	25,000,000	50,000,000
Android Developer	S1	3	8,000,000	20,000,000
Artificial Intelligence Developer	S1	5	20,000,000	50,000,000
ASP.Net Developer	S1	3	8,000,000	20,000,000
Associate HCM Solutions Developer	S1	3	8,000,000	15,000,000
Automation Tester	S1	3	10,000,000	30,000,000
Backend Developer	S1	3	8,000,000	20,000,000
Business Intelligence	S1	5	20,000,000	50,000,000
Channel Sales Manager	S1/S2	5+	65,000,000	72,000,000
Chief Technology Officer	S1	10	50,000,000	180,000,000
Cloud Engineer	S1	3	10,000,000	25,000,000
Country Manager	S2	20	250,000,000	300,000,000
Cyber Security Division Head	S1	5	35,000,000	60,000,000
Data QA Developer	S1	3	10,000,000	20,000,000
Data Scientist	S1	3	15,000,000	25,000,000
Design Engineer	S1	3	15,000,000	20,000,000
Drupal Developer	S1	3	8,000,000	20,000,000
Enterprise Architect	S1	3	10,000,000	25,000,000
Enterprise Account Manager - Team Lead	S1/S2	10+	80,000,000	85,000,000
Firware Engineer	S1	3	15,000,000	25,000,000

Salary	Range	(per	mor	nth
		I	Jnit:	IDI

JOB TITLES	QUALIFICATION	EXPERIENCES (YEARS)	MIN	
Information Technology				
Frontend Developer	S1	3	10,000,000	20,000,000
Fullstack Developer	S1	3	8,000,000	20,000,000
GM IT	S1	7	40,000,000	70,000,000
Head of Core Product	S1	5	20,000,000	35,000,000
Head of Engineering Unit	S1	5	20,000,000	35,000,000
Head of IT	S1	5	30,000,000	60,000,000
Head of Product Management Unit	S1	5	20,000,000	35,000,000
Head of Public Sector Innovation	S1	5	20,000,000	35,000,000
Implementation Consultant	S1	3	15,000,000	20,000,000
Implementation Lead	S1	3	12,000,000	18,000,000
IOS Developer	S1	3	10,000,000	25,000,000
IT Consultant	S1	3	15,000,000	20,000,000
IT Manager	S1	5	20,000,000	50,000,000
IT Operation Head	S1	5+	30,000,000	39,000,000
IT Programmer	S1	3	10,000,000	25,000,000
IT Risk	S1	5	25,000,000	35,000,000
Java Developer	S1	3	8,000,000	25,000,000
Senior Manager of System Engineering	S1/S2	10+	80,000,000	85,000,000
Marketing Manager	S1/S2	5+	60,000,000	63,000,000
Mobile Developer	S1	3	8,000,000	20,000,000
MSTR SDK Developer	S1	3	10,000,000	20,000,000

Salary	Range	(per month)	
		Unit: IDR	

JOB TITLES	QUALIFICATION	EXPERIENCES (YEARS)	MIN	MAX
Information Technology				
NET Developer	S1	3	12,000,000	25,000,000
Oodo Developer	S1	3	8,000,000	15,000,000
Oracle Developer	S1	3	15,000,000	20,000,000
Pega Developer	S1	3	15,000,000	20,000,000
Performance Tester	S1	3	10,000,000	30,000,000
Principle Engineer	S1	5	20,000,000	50,000,000
Product Manager	S1	5	15,000,000	40,000,000
Product Owner	S1	5	15,000,000	40,000,000
QA Automation Engineer	S1	3	10,000,000	25,000,000
QA Manual Developer	S1	3	10,000,000	25,000,000
QA Sales Force Developer	S1	3	10,000,000	25,000,000
Regional Operation Section Head	S1	10	10,000,000	15,000,000
RPA Business Analyst	S1	3	15,000,000	20,000,000
Sales Director	S1	5	45,000,000	80,000,000
Sales Manager	S1	7-10	16,000,000	18,000,000
Senior Cyber Security Developer	S1	3	20,000,000	30,000,000
Server Engineer	S1	3	12,000,000	20,000,000
Software Engineer	S1	3	10,000,000	45,000,000
Solution Architect	S1	3-5	10,000,000	25,000,000
System Analyst	S1	3	10,000,000	20,000,000

				Salary Range (per month) Unit: IDR
JOB TITLES	QUALIFICATION	EXPERIENCES (YEARS)	MIN	MAX
Information Technology				
System Consultant	S1	3	15,000,000	25,000,000
System Developer	S1	3	10,000,000	20,000,000
System Engineer	S1/S2	5+	43,000,000	65,000,000
Senior System Engineer	S1/S2	5+	50,000,000	65,000,000
System, Applications & Products Developer - ABAP	S1	3	10,000,000	20,000,000
System, Applications & Products Developer - Business, Planning & Consolidation - Functional	S1	3	10,000,000	20,000,000
System, Applications & Products Developer - Business, Planning & Consolidation - Technical	S1	3	10,000,000	20,000,000
System, Applications & Products Developer - Environmental Health & Safety	S1	3	10,000,000	20,000,000
System, Applications & Products Developer - Factor Manager	S1	5	20,000,000	30,000,000
System, Applications & Products - Financial Controller	S1	3	10,000,000	20,000,000
System, Applications & Products Developer - Master Data Governance	S1	3	10,000,000	20,000,000
System, Applications & Products Developer - Materials Management	S1	3	10,000,000	20,000,000
System, Applications & Products Developer - Open Text	S1	3	10,000,000	20,000,000
System, Applications & Products Developer - Production Planning	S1	3	10,000,000	20,000,000
Technical Engineer	S1	3	12,000,000	20,000,000
Technical Lead	S1	3	12,000,000	25,000,000
Technical Project Manager	S1	5	15,000,000	50,000,000

				Salary Range (per month) Unit: IDR
JOB TITLES	QUALIFICATION	EXPERIENCES (YEARS)	MIN	MAX
Information Technology				
Territory Account Manager - Team Lead	S1/S2	10+	75,000,000	80,000,000
UI / UX Developer	S1	3	8,000,000	25,000,000
Unity Developer	S1	3	10,000,000	15,000,000
Web Application Engineer	S1	3	8,000,000	30,000,000
Automotive				
Custom Manager	S1	10+	25,000,000	35,000,000
GA Manager	S1	10+	25,000,000	35,000,000
Head of Production	S1	15+	25,000,000	35,000,000
Internal Audit Manager	S1	12	15,000,000	25,000,000
Legal Manager	S1	15+	25,000,000	35,000,000
Parts Development Electrical Manager	S1	15+	25,000,000	35,000,000
PR & Communication Manager	S1	7-10	25,000,000	30,000,000
Procurement Exterior Manager	S1	8-10	25,000,000	30,000,000
Recruitment Manager	S1	10+	25,000,000	35,000,000
Sales & Marketing Manager	S1	12	15,000,000	25,000,000
Tax Specialist Manager	S1	8-10	17,500,000	20,000,000
Telecommunication				
Design Engineer	S1	5	8,000,000	15,000,000
Director	S2	10+	70,000,000	90,000,000
Project Manager	S1	10+	20,000,000	35,000,000

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